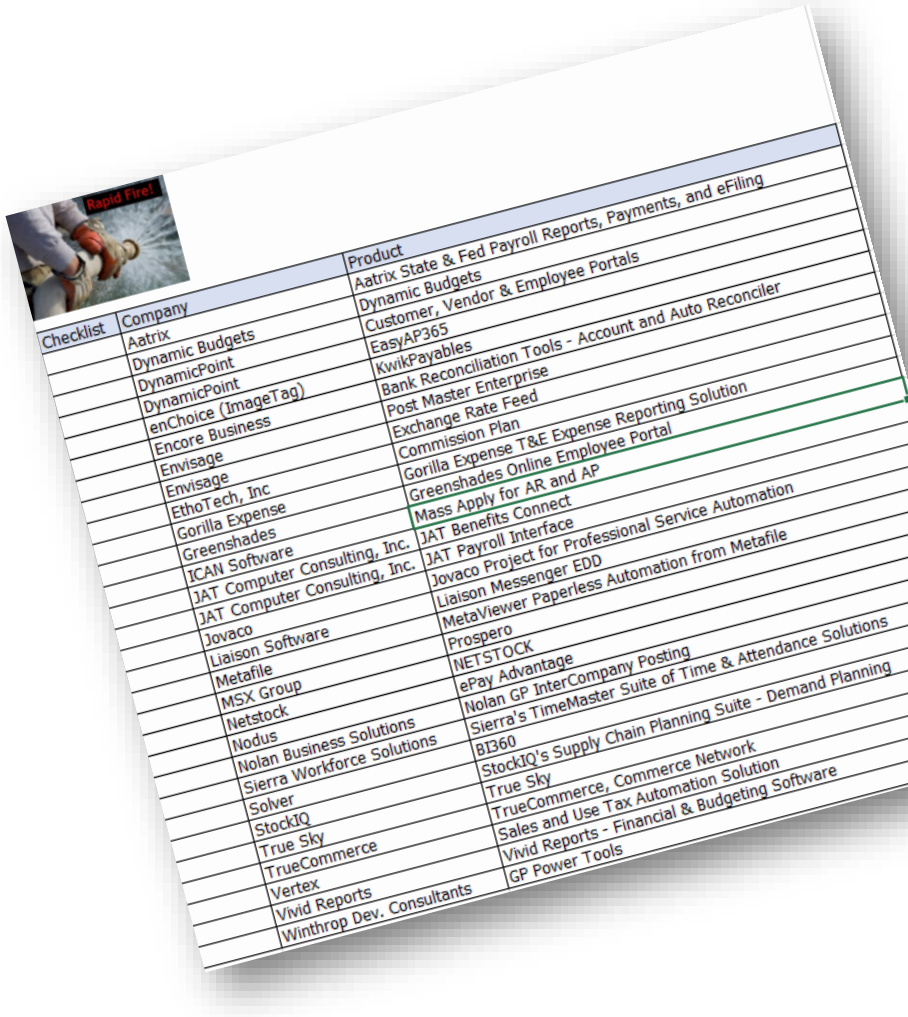
Rapid Fire!

Get Ready for the Firehose Effect!

Kim Peterson
Dynamics Connections

Thank you

1. Follow up Survey: https://tinyurl.com/y4bjvdsu
2. “ISV Check List” or survey emailed to you.
3. Place a ✓ by the names of interest
4. A follow up survey will follow, complete, we’ll share the Slides and Recording



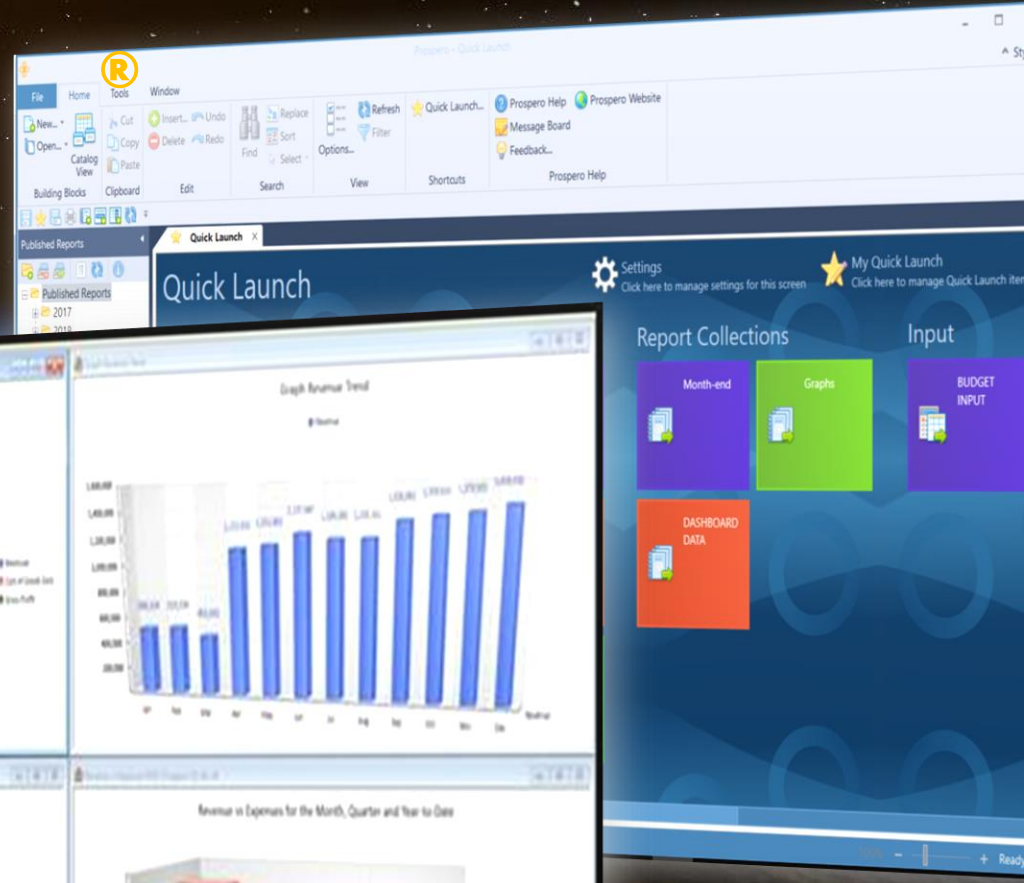
Purpose:

To educate you about Dynamics GP ISV solutions.

PROSPERO

A New Day for Financial Reporting & Budgeting

- Auto-Expand Summary Rows
- Add Customized Segments/Dimensions
- Change Drill-down Order on the Fly
- Toggle between Reports and Charts
- Budget HR, Capital, Revenue and Line Item Details
- Secure all Segments by User or Group



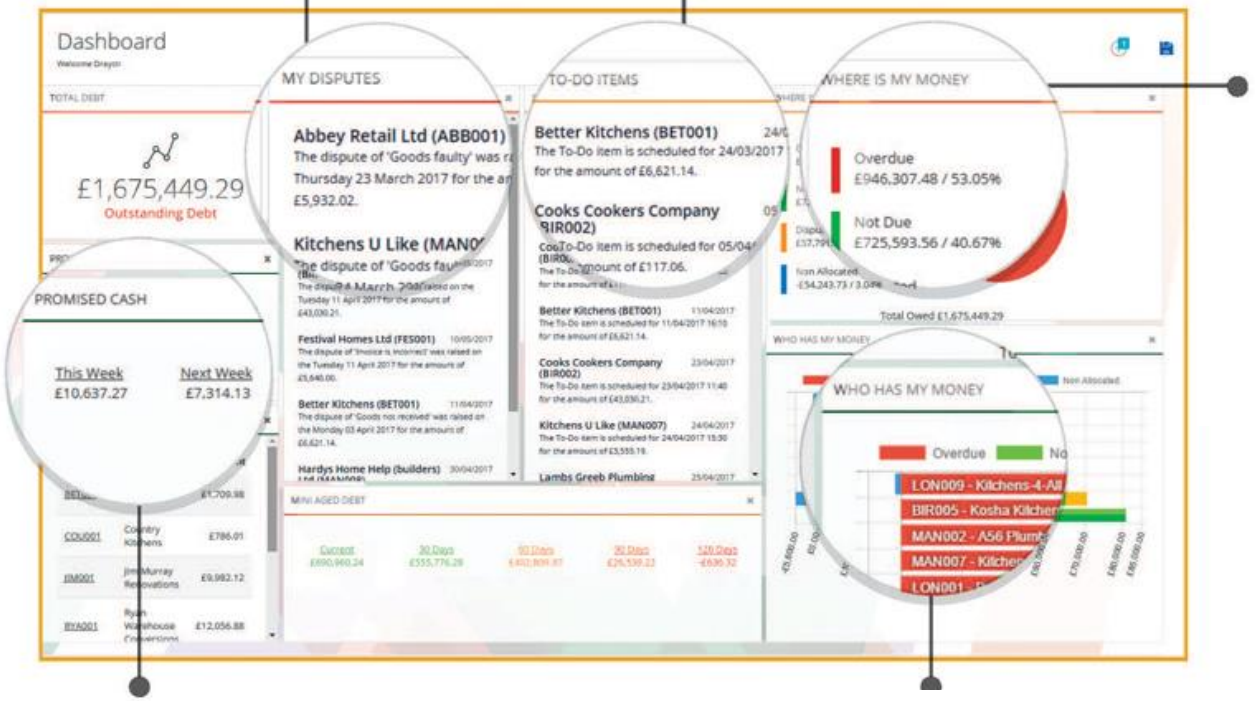
MSXGROUP

The Credit Hound for Dynamics dashboard

My disputes

My To-Do items

Where is my money



Promised cash

Who has my money

Automated workflows & collections paths

Each Customer group can have a tailored collection path;

- Phone Calls
- Emails
- Account on Hold
- Set Group/Category

Example company:

- **$5 Million** annual turnover
- **$800,000** outstanding debt
- **58** DSO (days sales outstanding)
- **3%** bad debt written off
- **150** chasing letters sent per year

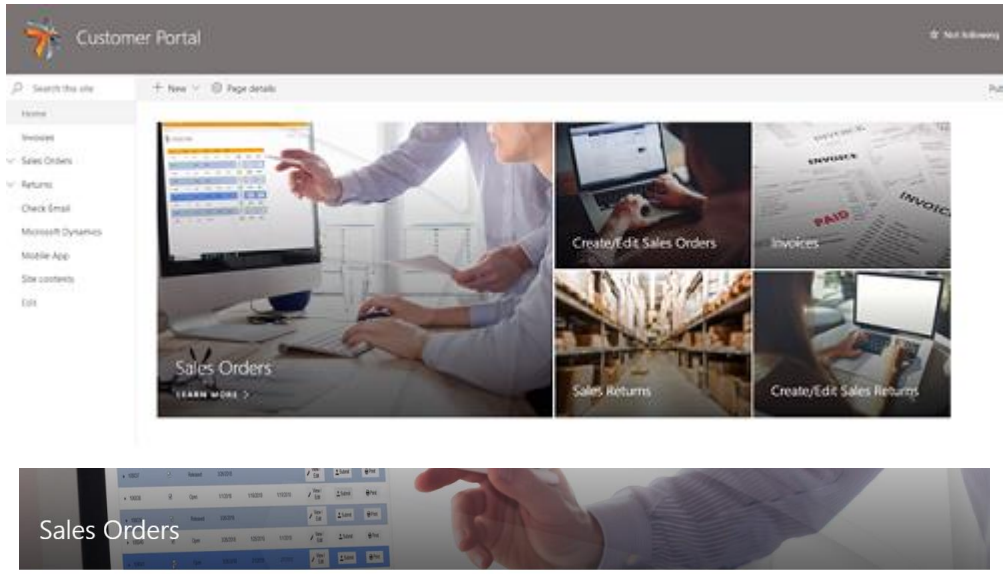
Within 3 months of using Credit Hound:

- **39 days** DSO
- **2%** bad debt written off
- **$260,000** annual cash flow benefit
- **$18,000** annual savings on interest
- **$50,000** annual savings on written off bad debt
- **$2,000** annual savings on postage

Total annual saving of $70,000

Customer, Vendor Employee Portal with Office 365

DynamicPoint™
Create. Connect. Collaborate.



No	Status	PO No	Order Date	Requested D...	Promised Date		
1008	Released	34523	2/28/2018			View	Print
1011	Released	RBS0101018	3/26/2018			View	Print
1014	Released		3/26/2018			View	Print
1015	Open		3/26/2018	2/21/2018		View	Print

Want 24x7 Self- Service for customers, vendors and your employees?

OLL REPORTS AND PAYMENTS FOR

cs GP

in the US and Canada.

and billions in **Payments** annually.

ners say they
IEND the solution to others

eFile Unemployment, Wage Withholding,
1099s, 1095s, Reports and Electronic Payments.

(efile.aatrix.com) to track all filings and
iew confirmations and administer all agency
ents, filing statuses, and filing history.

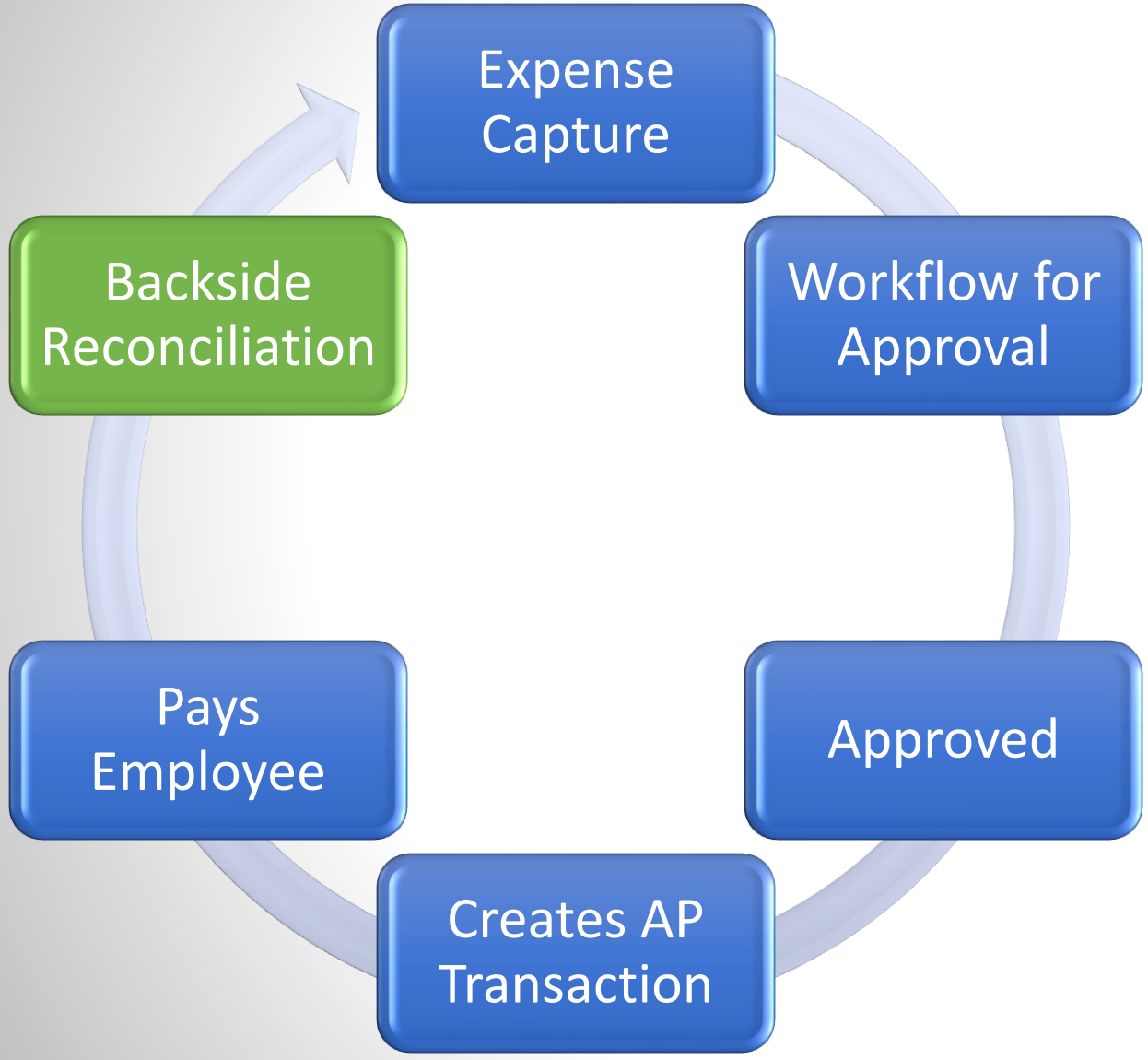
PPORT GROUP to call for answers and assistance
when eFiling to any federal or state agency.

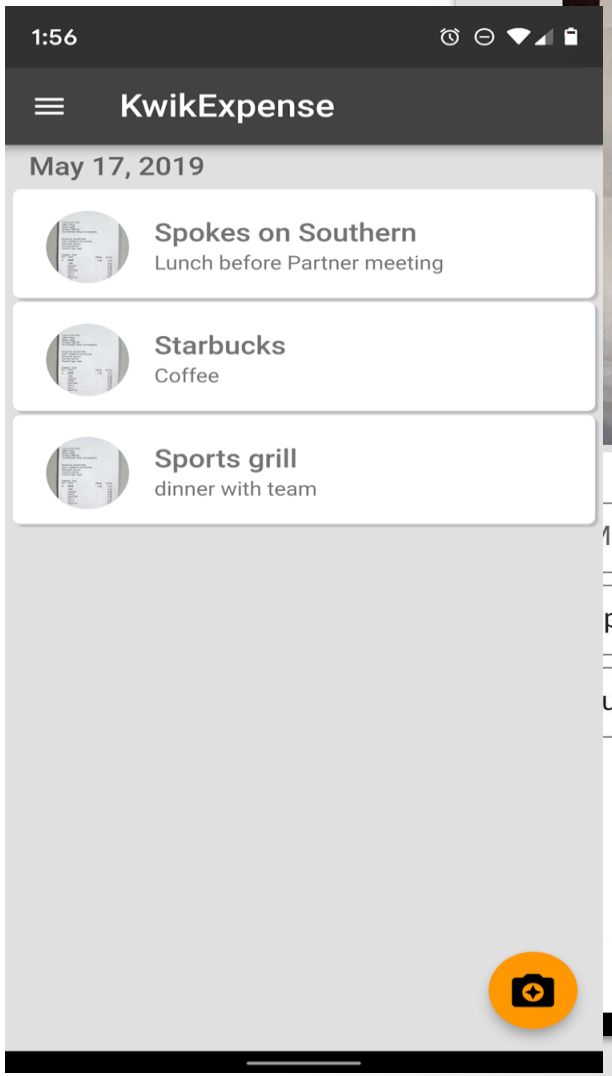
AATRIX eFile

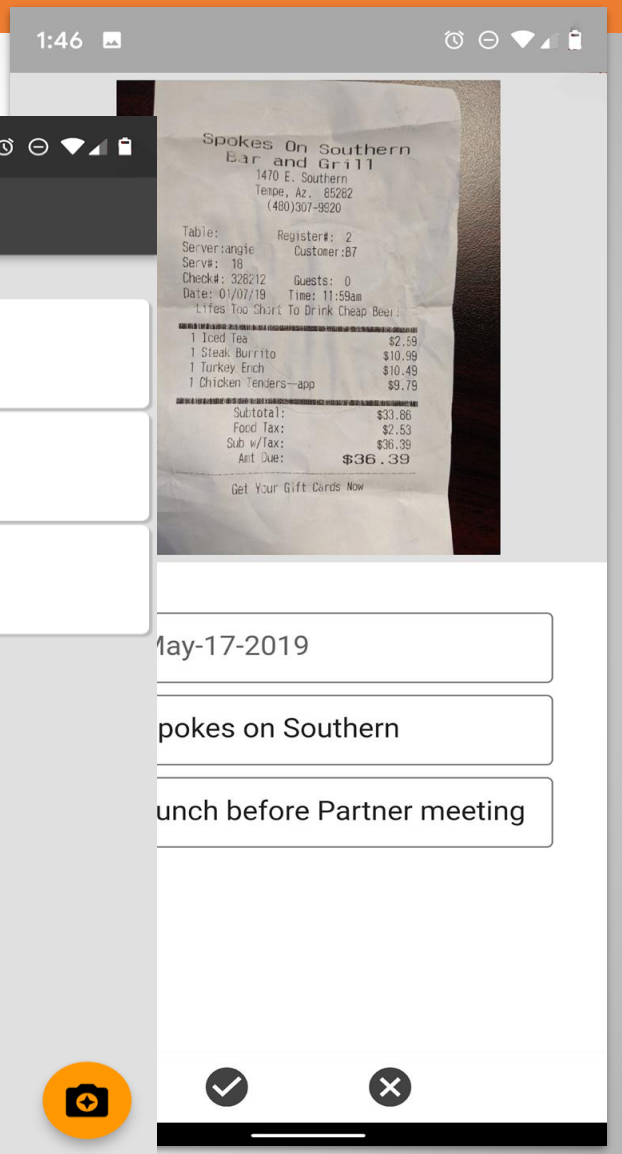
Download the FREE demo software at
partner.aatrix.com/msdynamicsgp

or call
800-426-0854

KwikExpense – Complete Expense Management







kwiktag by enChoice

Olympic Systems Project Cost
powered by Rockton Software

Process all transaction types in standard GP forms with fewer keystrokes & errors

Manage use of **custom reports** without administrative rights or server access

Intuitive **project management**

Simplify your workflow!

Work Simpler & Easier®

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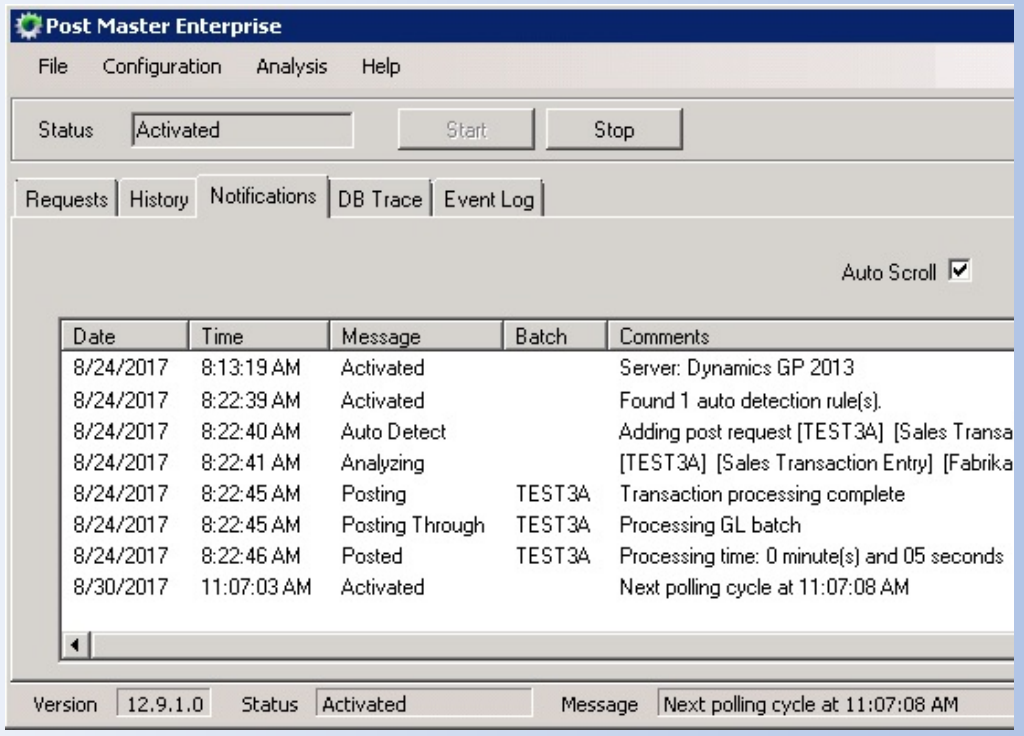
rockton SOFTWARE

Post Master

The leading ***automated*** batch posting solution for Dynamics GP

- Fully automated batch posting
- Eliminate repetitive posting tasks
- Setup Auto-Detection rules to determine which batches to post
- Schedule after-hours posting
- Runs as a Windows Service
- Dynamics GP client does not need to be running or logged in



ENVISAGE SOFTWARE SOLUTIONS

GP Power Tools – Developer Tools

GP Power Tools – Developer Tools module provides Dexterity, SQL, C# & VB.Net scripting inside Dynamics GP.

- **Create** - Customizations, Fixes, Automate & Self Service Scripts
- **Easy** - Easy to develop and maintain, without needing to exit GP
- **Simple** - No extra deployment steps or upgrade steps required
- **Flexible** - Use multiple languages, use the best tool for the job

Build 28 adds many features. Replaces VBA. Works on Web Client.

For information and lots of Script examples: http://WinthropDC.com/GPPT

encore

Bank Reconciliation Tools

Account Reconciler & Auto Reconciler

Improves your bottom-line by saving time!

FREE 30 day trial
Ready in 2 hours

POWERFUL BUDGETING MADE EASY

DYNAMIC™ BUDGETS

There's a better way to budget

Developed by a GP customer for GP Customers.

Because other budgeting tools were too slow to configure, too complex, and too expensive!

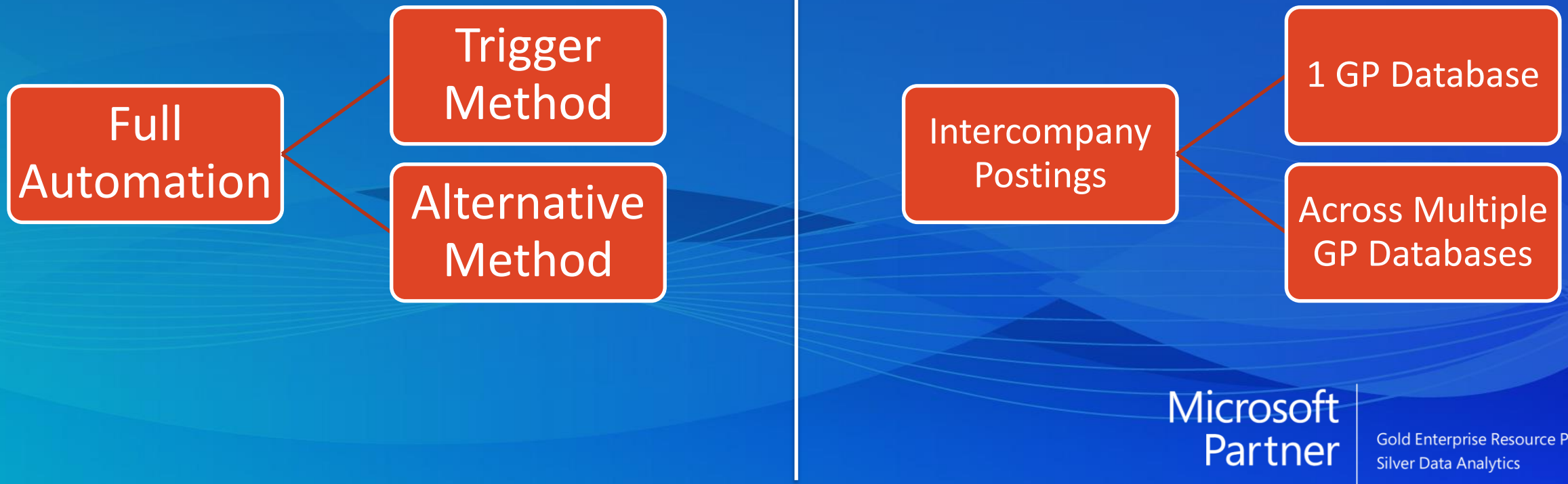
Zubin Gidwani, *Founder*

sales@DynamicBudgets.com | 650-332-6651

Nolan
Business Solutions

Intelligent business solutions for growth

Extending the Power of Dynamics GP with Nolan's Intercompany Series

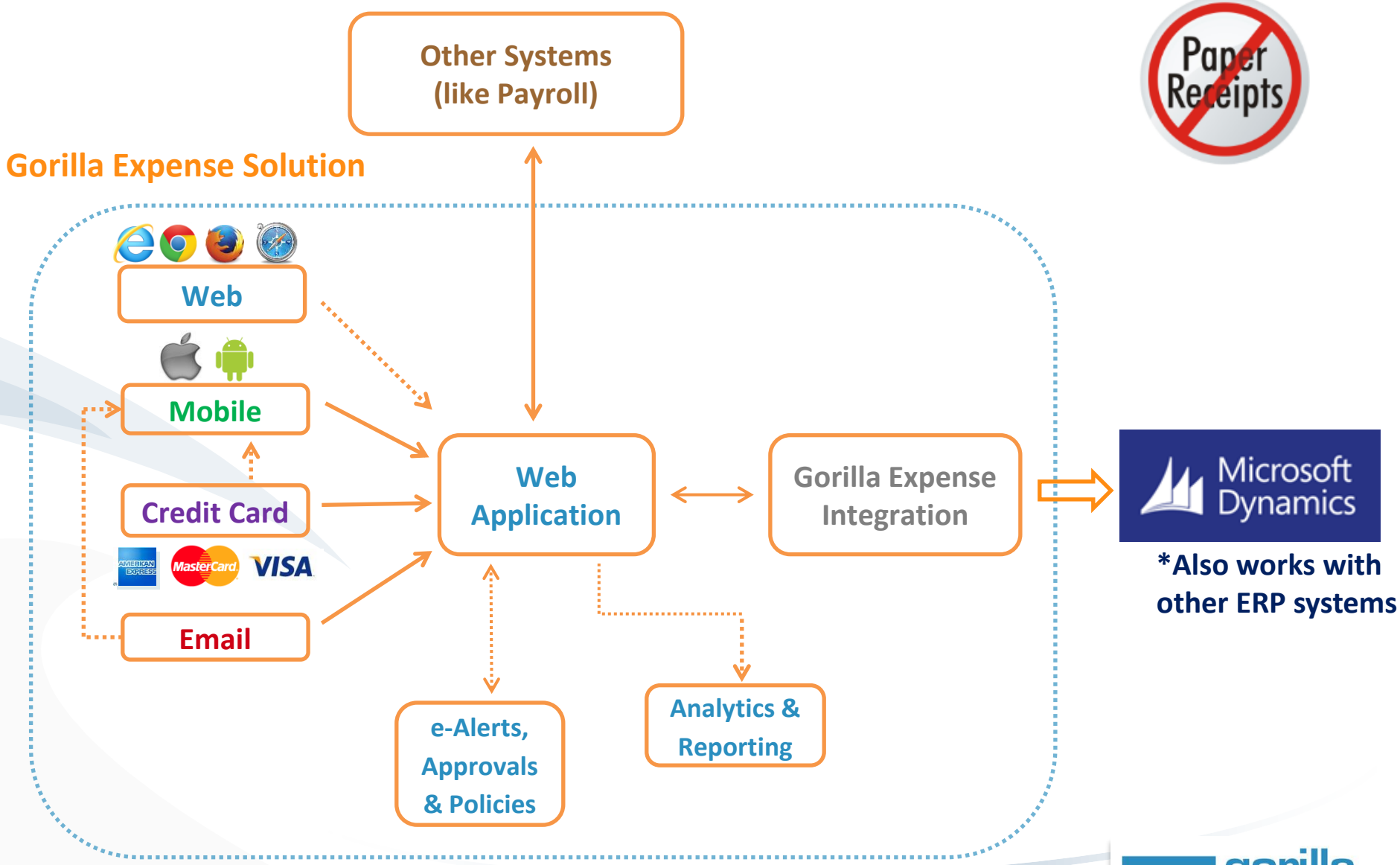


Microsoft Partner
Microsoft
Gold Enterprise Resource Planning
Silver Data Analytics

Gorilla Expense

T&E Expense Solution

T&E Automation Done Right!



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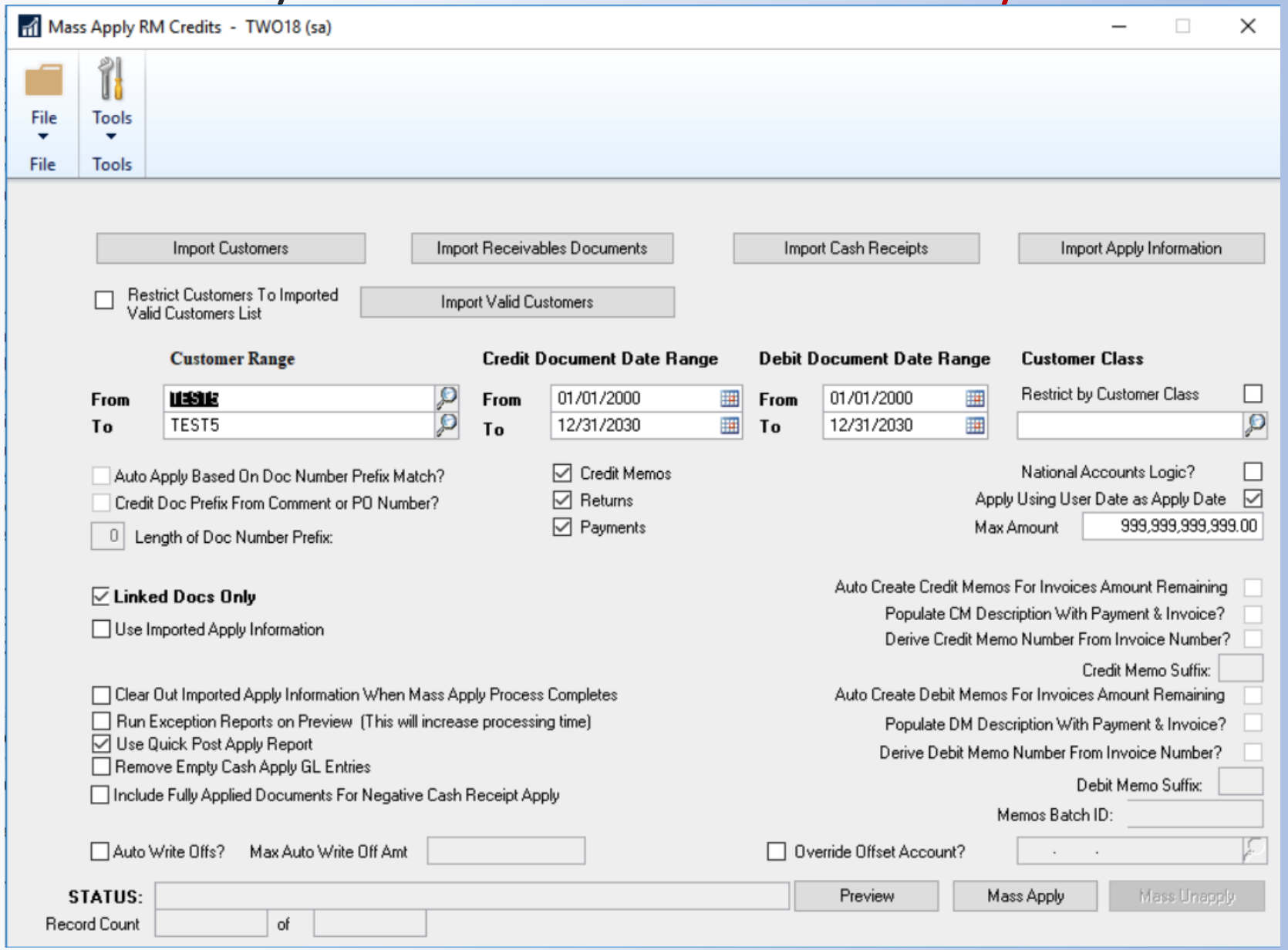
Mass Apply Suite

The leading ***mass apply*** solution for Dynamics GP Receivables and Payables

- 3 modes of Mass Apply & Preview
- Short Pay processing functionality
- Import Customers/Vendors & Transactions
- Multi-Currency & National Accounts

ICAN Software Solutions



Advanced Budgeting & Reporting

www.solverglobal.com

Budgeting

- ✓ Data integration
- ✓ Parameter-driven models
- ✓ Web-based data entry
- ✓ Budget workflow
- ✓ Built-in comments & line items
- ✓ Dynamic forecasting & modeling

Reporting

- ✓ **ONE** database (DW)
- ✓ **ONE** reporting tool
- ✓ **ONE** user interface (portal)

Rockton Pricing Management

Automated Dynamic Pricing

Simply establish any pricing scenario one time and RPM does all the calculations and hard work behind the scenes.

Simplified Price Lists

Create, organize, filter and search all your price lists super fast.

Date Driven Pricing

Assign valid date ranges to your price lists in RPM and you will automatically get the right one - on *your* schedule.

Rebates, Commission, Offsets, and Other Adjustments

Track special pricing adjustments and make sure someone gets paid for it downstream.

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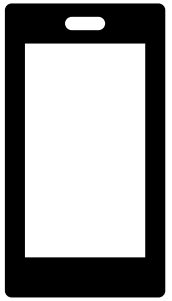
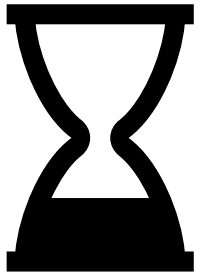
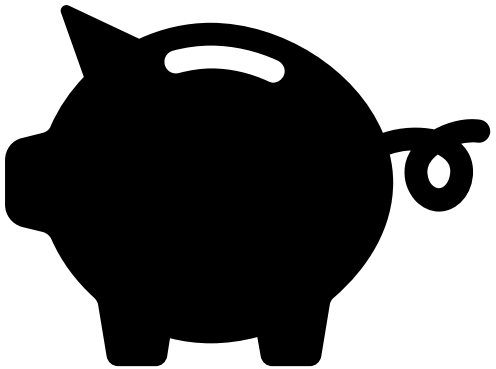




Journyx

Save Time. See Clearly. **Rest Easy.**



CONNECT ACROSS THE SUPPLY CHAIN

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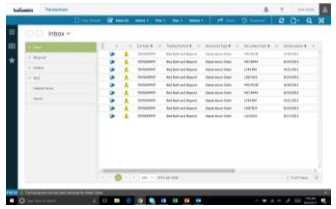		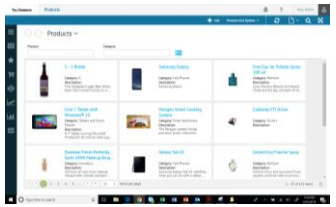	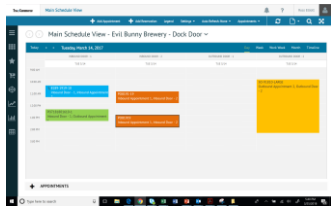	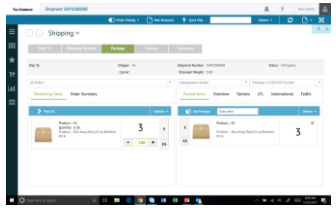
Trading Community Translation Service ERP Integrations Order Management	Procure to Pay Supplier Portal e-Invoicing DropShip	Storefronts Mobile POS Email Order Integration Marketplace Channels	PIM VMI Endless Aisle	Cartonization Packing Multi-carrier

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Gold Microsoft Partner

Microsoft

Certified for Microsoft Dynamics GP

Commission Plan for Dynamics GP

1. Does your company spend time updating legacy commission systems?
2. Is it a chore to track, calculate and pay commissions?
3. Are you concerned about accuracy?
4. Does the CFO want better commission reporting?
5. Do you simply want better internal controls over your commission data?

Sales@EthoTech.com www.EthoTech.com

JAT's Benefit Connect

- Takes Benefit Data from GP HRM
- Time Saver
- Better and Faster Reporting
- No More Missed Enrollments
- Single Source of Data
- Designed for Less Tasks & Errors

Established
in 1987 by finance executives

Laser focused
on the Corporate Management Software (CPM) space

Prophix empowers
organizations to bring together all data sources on a single platform

More than
3500 customers in over 100+ countries

Recognized by
Industry Analysts for superior user experience

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Toronto, Canada area. Other locations: UK, US, South America, Denmark, Germany

ServiceMASTER CANADA

Port of Tacoma

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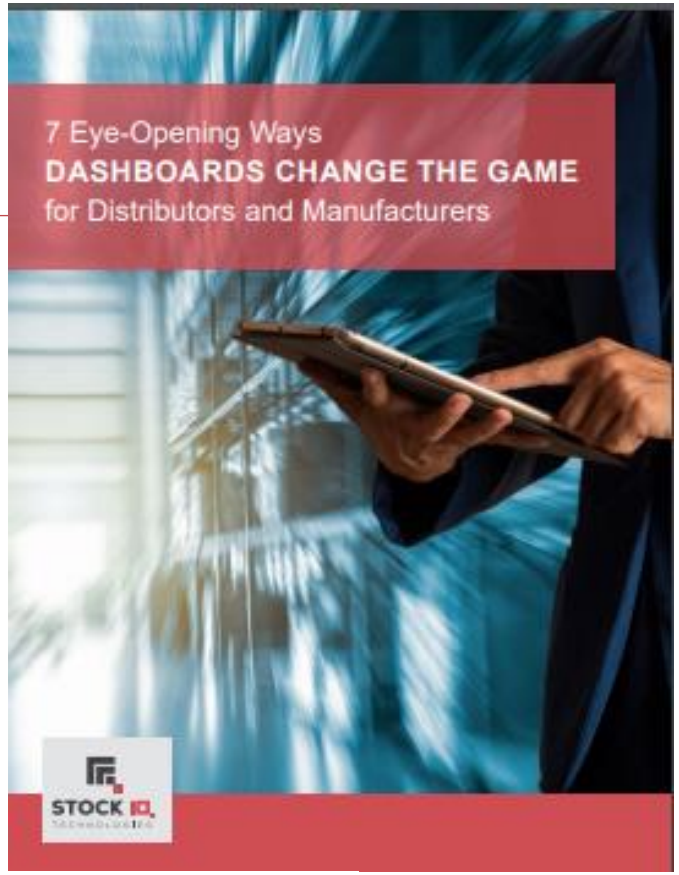


Wholesale Distribution
- Multi location
- Transfers

Manufacturing
- BOMs
- Dependent demand

eCommerce
- Integrate eCommerce platforms
- Channel analysis

Food & Beverage
- Expiring Inventory Alerts
- Promotion Planning

Consumer Packaged Goods
- Customer Analysis
- Drop Ship PO's

Industrial Supply
- Vendor tracking

Third Party Logistics
- Shipper/Client Logins
- Warehouse Inventory Analysis

Retail
- SKU categorization
- Promo Planning

Demand Planning
Forecasting, seasonality, and hierarchies

Replenishment Planning
PO's, work orders, transfers

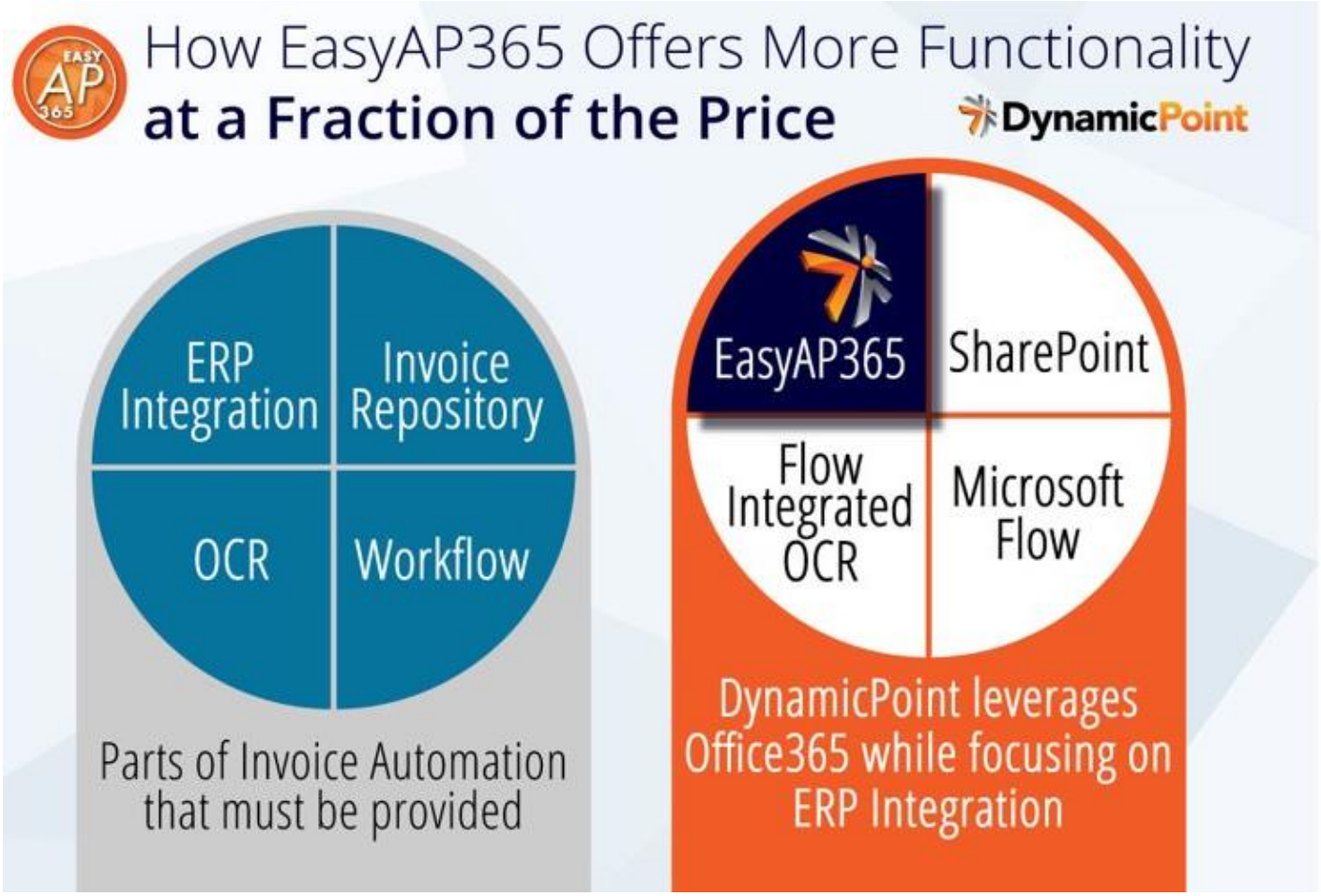
Supplier Planning
Lead times, variability & analysis

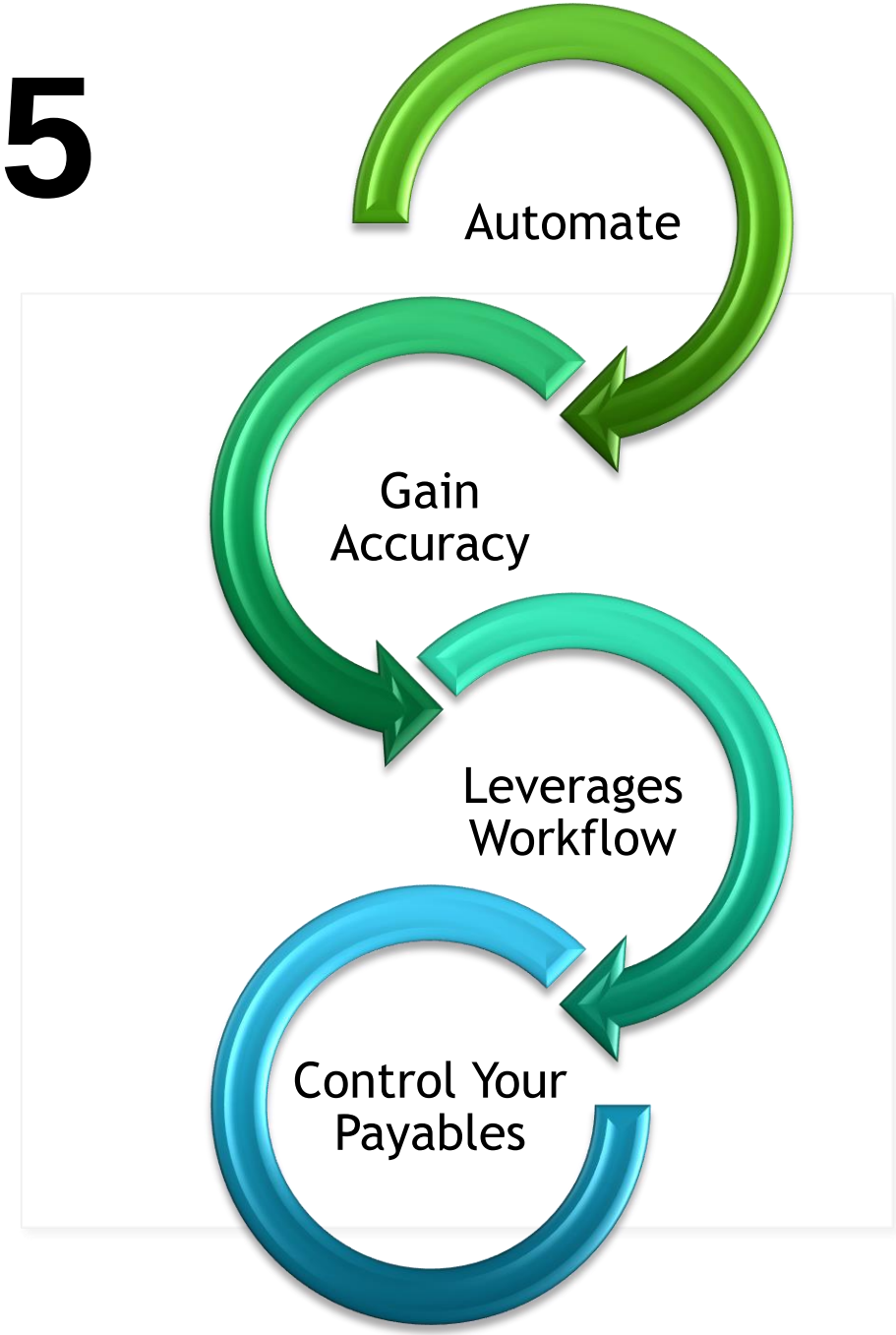
Inventory Planning
Analysis, dashboards, alerts & business intelligence

Promotion Planning
Analysis, optimization & monitoring

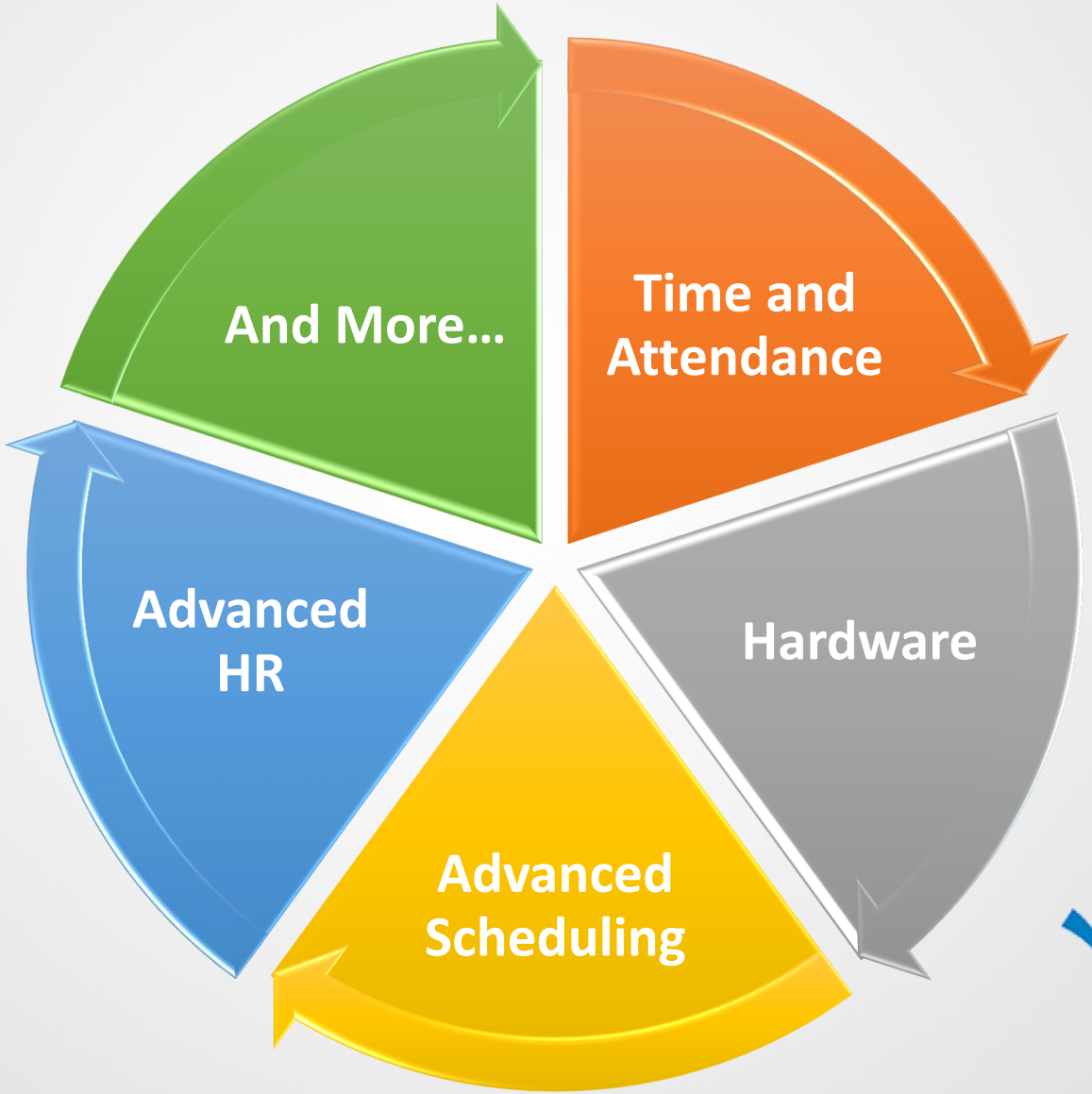
DynamicPoint
Create. Connect. Collaborate.

Easy AP365





Sierra Workforce Solutions



SIERRA Workforce Solutions

Vertex Sales and Use Tax Solution

Silver Microsoft Partner

Market Leader in transaction tax

Streamline, **automate**, and **standardize** taxability and calculation on every sales and purchase transaction.

- ✓ **Easy integration**
- ✓ **Scalable Solution**
- ✓ **Most trusted name in tax**
- ✓ **Quickly install, configure, and enable the connector for your ERP**

Improve Sales and Use Tax Compliance with Vertex

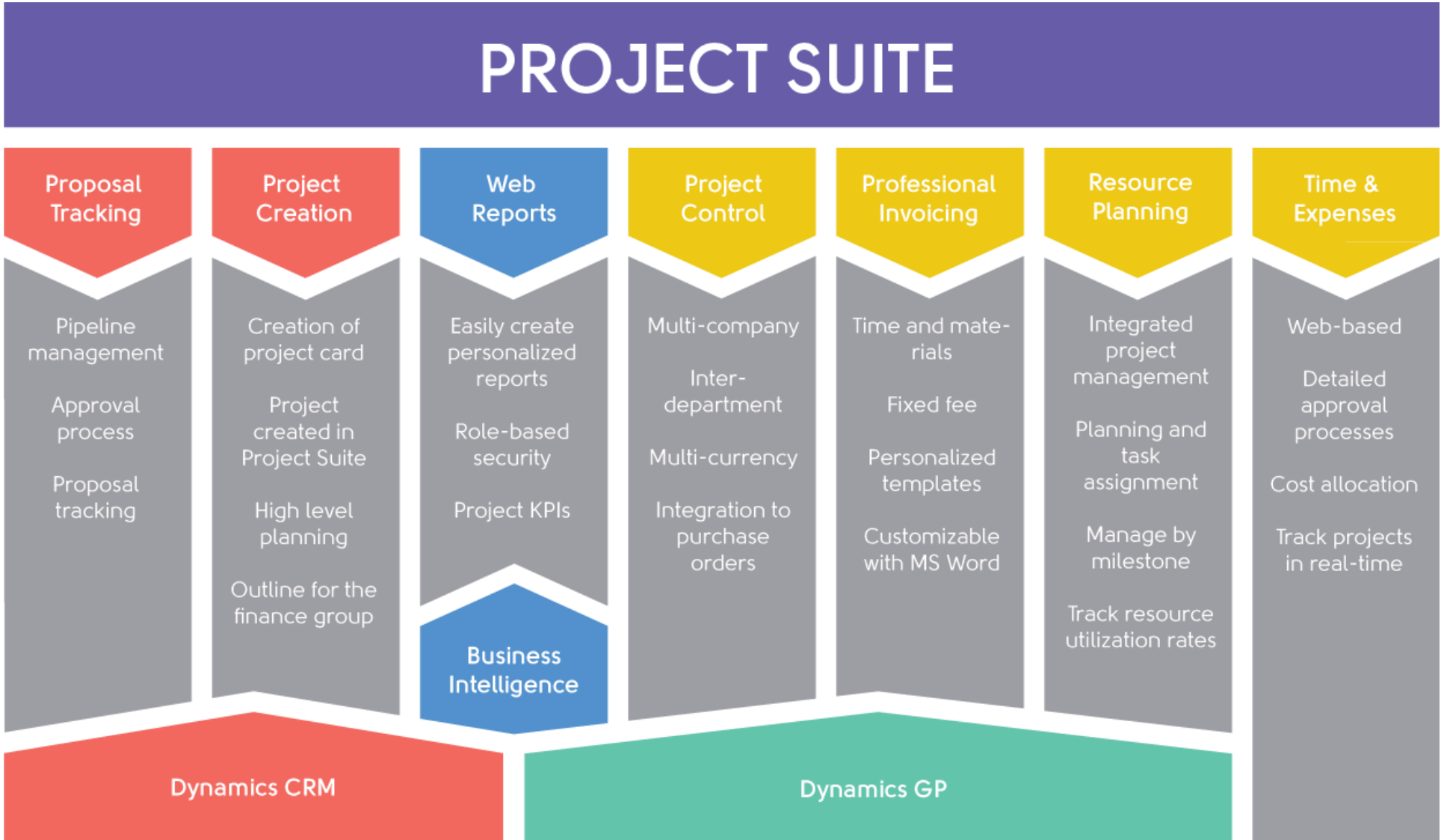
VERTEX

JOVACO Project

for Professional Service Automation

JOVACO

From proposal to invoicing your clients…



Liaison Messenger EDD

Automated business form and report distribution for Dynamics GP

- Batch e-mailing & batch faxing
- Attach supporting documentation
- Use your existing print procedures
- Use your existing reports
- GP Report writer, SSRS, Crystal Reports, Word, excel, etc.
- Send multiple documents for one recipient in a batch in one email
- Archiving of all documents

Liaison Software

www.liaisonsc.com 800.811.4618 x201

JAT

Best-In-Class HRM Solution

JAT Payroll Interface

- **Control Benefits Costs**
- **Improve Employee Retention**
- **Reduce Labor Costs**
- **Improve Tax & Regulatory Compliance**
- **Reduce Manual Tasks & Errors with Integration**
- **Improve Profit Through Efficiencies**

Automating AP and more with Robotic Process Automation

metaviewer
Paperless Automation for Microsoft Dynamics

- Capture and Extract
  - Watched email box
  - Scanner or Multifunctional Copier
  - Intelligent data extraction
- Workflow
  - Non-PO Approval and Coding
  - PO Reconciliation
  - Data Validation
- ERP Integration
  - All Microsoft Dynamics ERPs and more
- Retrieval
  - Standard browser interface
  - Directly from Dynamics screens

Solution Expansion:

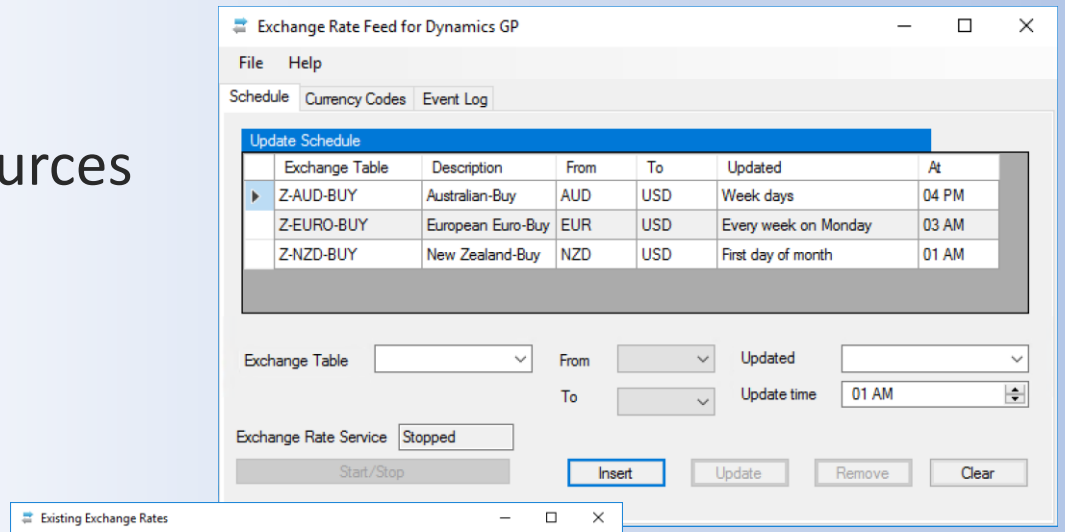
- Enterprise expansion: AR, HR and Legal
- Adding New Vendor Workflow
- Auditor Searching
- Payment Batch Approval
- Contracts
- Customer Specific Needs
- Expense Report Workflow
- Journal Entry and Workflow
- Packing Slip Receiving
- Requisition Approval Workflow
- Touchless Invoice Processing

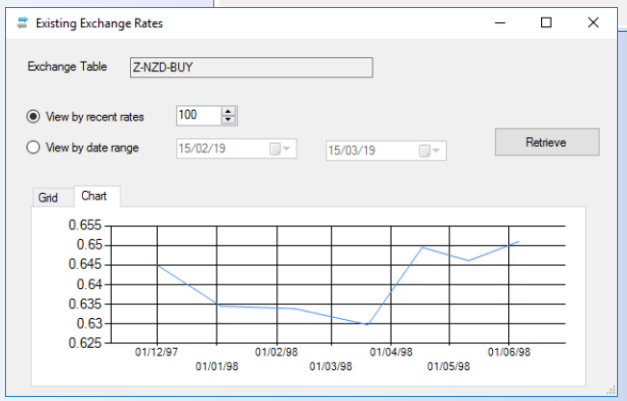
info@metafile.com
https://www.metaviewer.com

Exchange Rate Feed

automated entry of exchange rates

- Eliminate repetitive entry of exchange rates
- Import rates from a selection of external sources (both free & subscription web services)
- View exchange rate graphs
- Runs as a background windows service





ENVISAGE SOFTWARE SOLUTIONS

- Flexible Auditing
- Easy Reporting
- Track Security Changes
- Define Segregation of Duties
- Electronically Sign Documents

Track It. Audit It. Authorize It. Report It.

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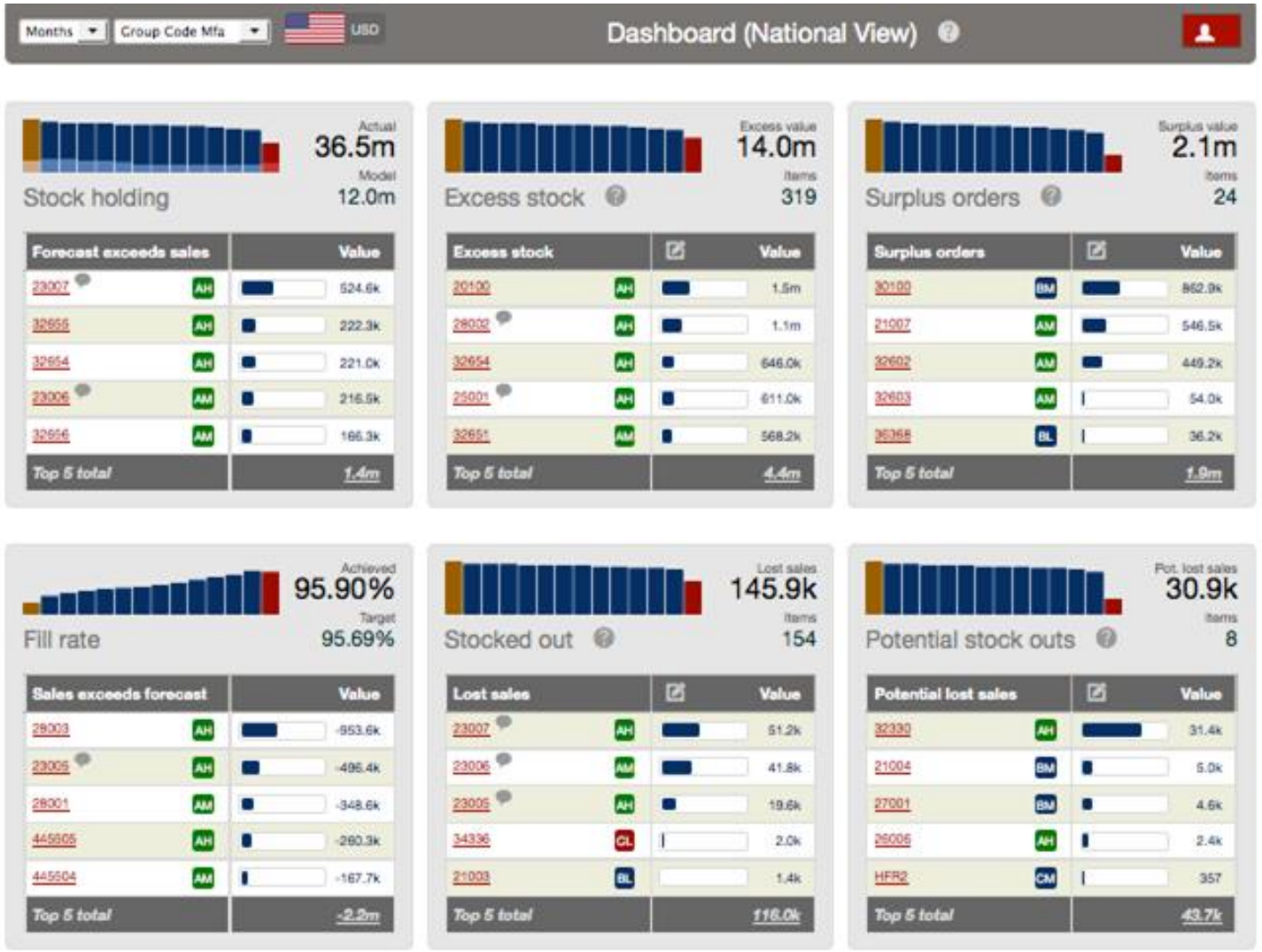
NETSTOCK

Make better inventory decisions



Data-based forecasts,
Smart safety stock policy,
Optimal purchase orders
for GP -- *all in the cloud.*

RESULTS:

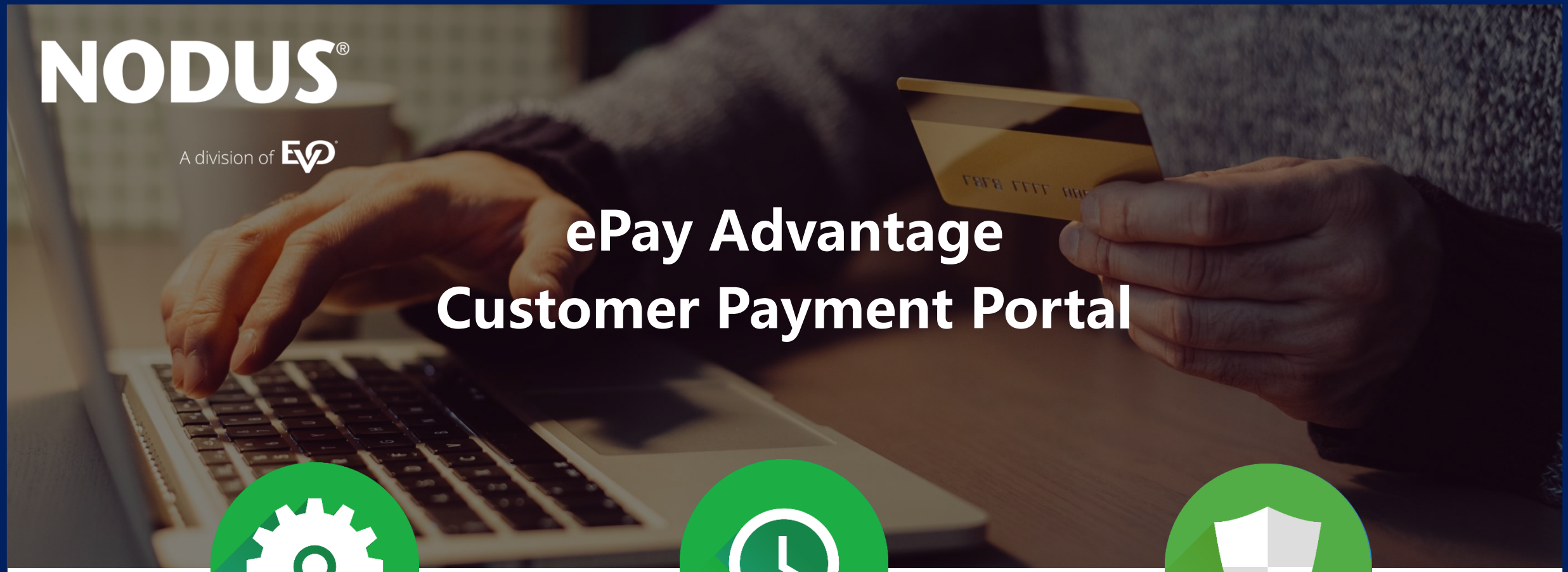
- Cut costly excess stock
- Reduce stock-outs
- Create orders faster

TrueSky®

Focus on High-Value Items Rather Than the Drudgery of Budget Preparation

Leverage Excel	Empower Finance Group	Facilitate Knowledge

BUDGETING PLANNING FORECASTING REPORTING



ePay Advantage
Customer Payment Portal

Invoice delivery and payment, reminders

Automated invoice presentment, payment collection, and notifications

Credit card/eCheck transactions

Real-time or scheduled payments

Level 2/3 processing

Payments are processed and applied back in Dynamics

Customers enter in their own payment information and submit for processing

Flexible reporting

Email templates

Confirmation receipts

Past due reminders

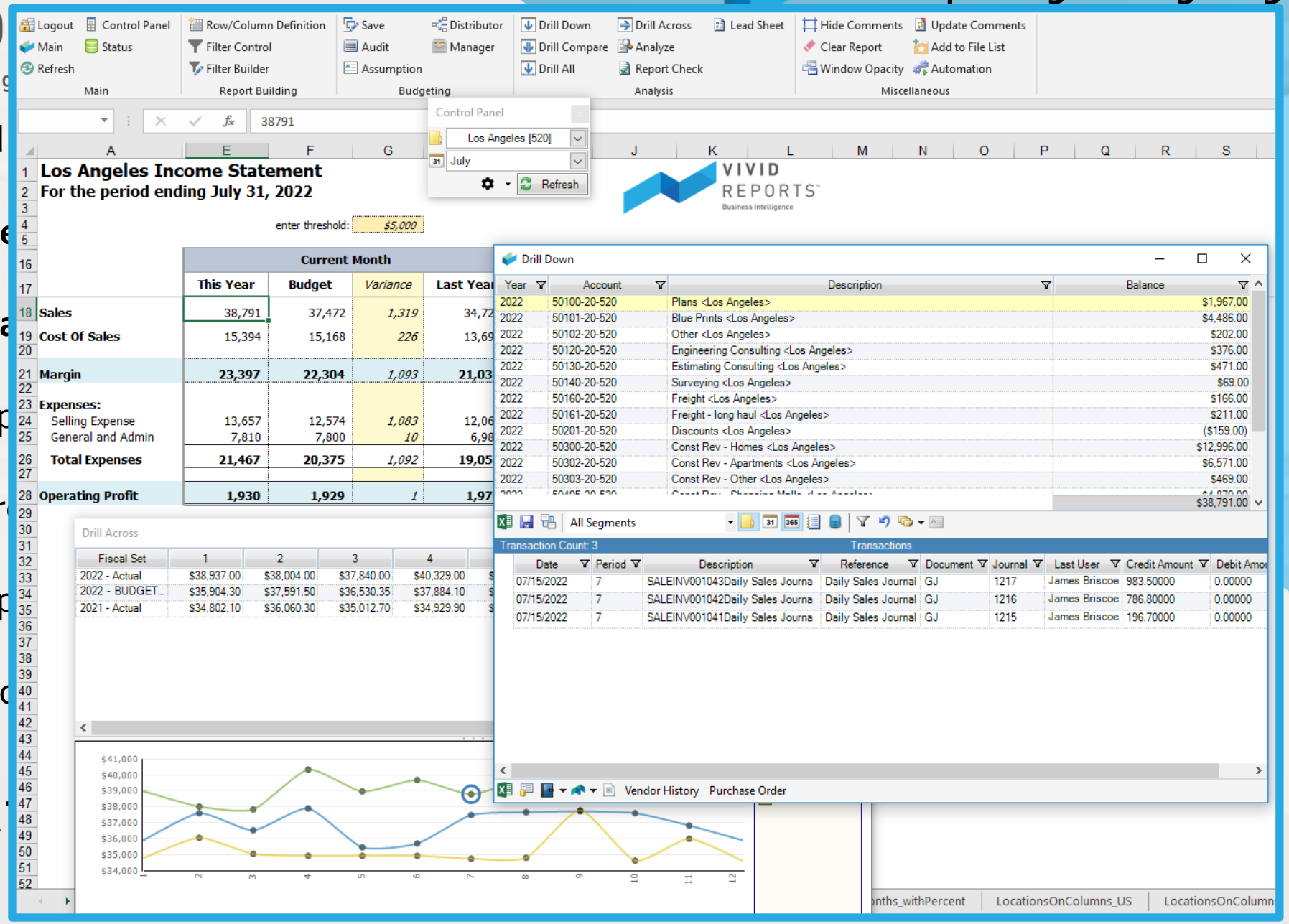
VIVID REPO

Business Intelli

CPM Reporting & Budgeting

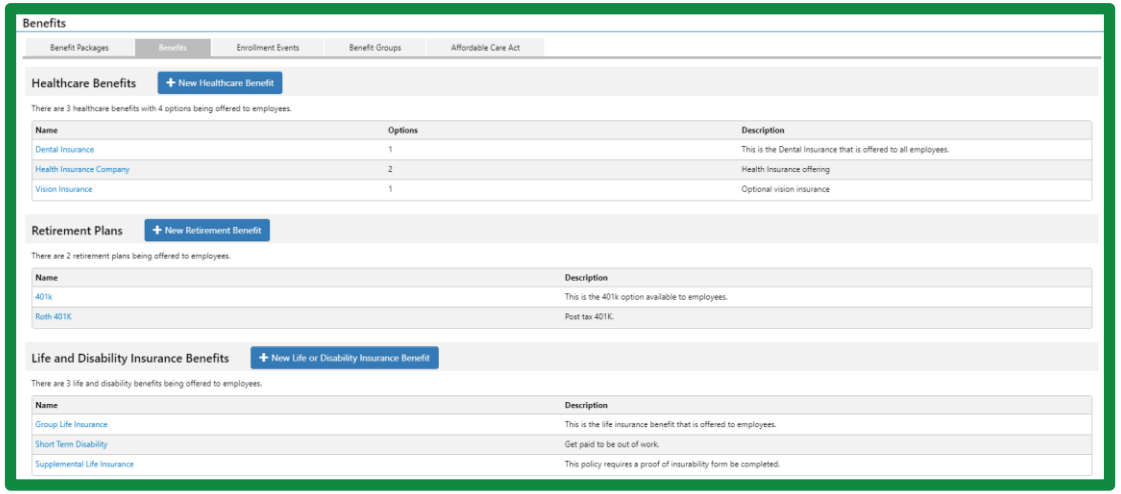
- ✓ **Dynamics GP integrated**
- ✓ **Replaces MR (Manageme**
- ✓ **Numerous Drill Down fea**
- ✓ **Simple Report Design** – p
- ✓ **Robust Security** – user / r
- ✓ **Control Panels** (Trees) – p
- ✓ **Automation** – allows repo

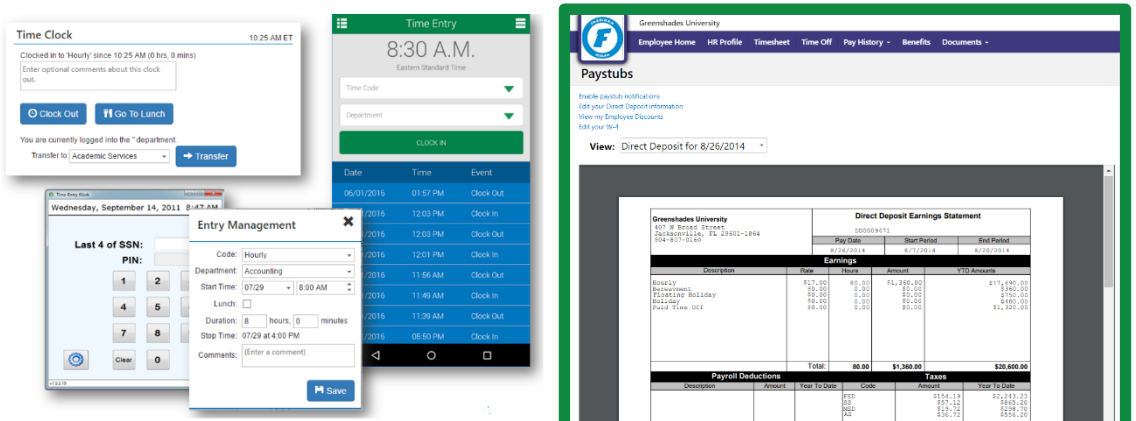
EASY IMPLEMENTA



Greenshades Online Employee Services

With Advanced Time Entry and Benefits





The portal features:

- Time entry
- Paystub and year-end form access
- Human Resource document library
- Evaluations
- Streamline benefits enrollment experience
- And much more

GREENSHADES
LET US HANDLE THAT

Gorilla Expense

PCard Solution

P-Card Solution Diagram

Gorilla Expense CC-Import

CC-Batch in Gorilla Expense Web

e-Alerts when CC data is auto-imported

CC Reconciliation Reporting & Analytics

Gorilla Expense Integration

Microsoft Dynamics GP

gorilla expense

Questions?

Next Steps

Kim@DynamicsConnections.com